

Lead List: Who can you contact to; host an in-home party, an on-line party, for fundraisers, custom kitchens, or a book party?

Who do you know that needs a job, could use some extra income, who you would like to work with? **Calling works BEST because they can hear your excitement!**

Start with asking them if they would like to join you in learning about the business by becoming a part of your team – if no, ask if they can do a **PRACTICE PARTY** – if no ask if you can share with them the specials and if they show it to a few friends over the next couple days then you will give them a gift – Collect no orders (citrus peeler), Under \$200 (dating gift), Over \$200 Tupperware host program

Relatives & Friends

Spouse or Roommate's Relatives & Friends

Co-workers

Spouse, Sister's, Mom', Roommate's Co-Workers

School Friends

Places You Do Business

Church & Social Contacts

Neighbors

Contacts Through Children

Someone Who'd Love a Night Out

Friends You Haven't Seen for a Long Time

Someone Looking to Earn Extra Money

People Who Have Invited You to a Party

Host from the Party You Booked From others
