

Host Points Party Format

Set time on watch for 45 minutes

The first person who comes in let them know they are the early bird! (They will get the worms) Ask that as people enter to give people a ticket of the on time drawing. Their 2nd job is to tell you when it is time to start the party with the on time drawing.

Do the on-time drawing – give away a choice of a potholder or worms

Introduce yourself – Why you joined, why you stay and what keeps you going.

I don't stop talking – If you need to go to the bathroom feel free to go anytime! If you have a cell phone do what you do! I only have one rule if it does ring with music someone comes up here with me to dance with it!

If you have questions ask – you get tickets for every time you ask a question, answer a question or help in some way...you get to get your tickets though....just be sure to leave ½ of it so I can draw yours too for the end of party gift!

Speaking of tickets – who wants to get some for things you could do before the party starts? {Give tickets for}

- o RSVP to **Missy** receive 2 tickets
- o Arrive by **10:55 am (On time Drawing 11 am)** – 1 tickets
- o Join my VIP group for great deals at <https://www.facebook.com/groups/SarahBsVIP/> - 1 tickets
- o Bring this flyer/invitation – 2 tickets
- o BRING AN ADULT Buying GUEST – 3 tickets for each Adult Buying Guest
- o BRING AN ORDER FROM A FRIEND over \$50 - 3 tickets for each order
- o Date your own Party = 10 tickets – Two options to choose from! Saturday Mornings in person like this one and Cooking with Friends on Tuesdays & Thursdays over Zoom (We make dinner together with your friends...no cleaning required!)
- o Like and follow our Cooking with Friends & Infinite Shine page: www.facebook.com/cookingwithinfiniteshine

Does everyone have a folder? Great we will go over it in a second! First WORMS! These are worms – everyone say “These are Worms”

1. Your name is?
2. 2 words “how do you know Host” Cannot be anything said before
3. Are you a baker or are you cooker
4. In a week's time how many evening meals do you cook or prepare?
5. Do you own Tupperware? Favorite of piece of Tupperware that you own.
6. Look at those and say “These are Worms” – Pass them

Give the worms to the “Early Bird” ask them to raise their hand “I promise not to blow these! I know they are annoying whistles and should I blow them I will not get anything else all night!” – Give worms to the host as well

Now the Folder!

Inside is a catalog, flyer if you need it, recipes are all there for you! The first page talks about different ways you can join Tupperware be you wanting to make money or save it...yep....you can join just for the discount. Many do! 2nd page talks about the two types of parties I do that help our amazing **HOST** earn extra options when 2 or more friends hold their own! Next is what you get for hosting and last – Modular Mates size sheets {Explain Modular Mates}

Warranty Program

I am authorized to cover plastic that is cracked and chipped if it says Tupperware on the bottom...if it says something else I cannot help! What you are buying is a warranty because should it cracked or chipped it can be replaced....maybe not with the exact thing but as close as we can get it! After all how many things made over 70 years ago is still around today! In the catalog it talks about the different levels of warranties for our metal and cookware...let me know if you have questions!

Tupperware does take care of the product and the cost is included with your shipping and tax for your order that is shipped right to your door. **So it can be shipped to your door please fill out the complete order form INCLUDING email and phone!**

For payment I take Visa, Mastercard, Discover or American Express – total is figured out when we put the product price plus shipping and tax. I don't like math so I let the computer help me figure it out! Thank you **HOST for the wifi!**)

Let's get started!

1. Start with the Flyer move to the Right – Have them Mark what they like

Give some free stuff! It's been a minute since you got some Tupperware. You are my host take one.

- **Raise your hand – I promise to hurt no one**
 - **I am counting to 3 each of you are taking a piece of Tupperware**
 - **How else do you get one of these? Date a party!**
2. Demo a recipe and have them get up and move
 3. **Recruiting** As recipe cooks – Share that what they used came from the Executive Membership set. They get to ask questions about my job....each question = a ticket. Who can set a timer for 2 minutes
 4. If joining isn't your thing...maybe hosting is! Talk about the Host Gift Special and hosting
 - Points count up
 - Points basket
 - Share about Keychains
 5. Share Fridgesmarts – **give out a Smidget for coming Give the host for this party a smidget with a quarter, nickel and a penny. The quarter represents the 25% commission on every party or order they collect, a Nickel represents the 5% bonus you make 2-3 parties a month and penny because it is always wise to save money with Tupperware. Thank you so much for having me over. Your friends and family are just as wonderful as you said!**

Check out – All who check out by (30 minutes from this point) will be entered in the drawing for my gift here. You can order using the QR code on this sheet or by talking with me!

All who book a party will get gifties from me and get to pick out their baby piece of Tupperware PLUS our HOST gets extra options...options are good! Thank you for helping to make that happen! You will get 10 tickets into that drawing as well

Should you want to join YAY! You will get 20 tickets into that drawing when you sign up before the 30 minutes is done...super easy – go to my website with the QR code and click join. Fill out the stuff! I'll let you know next steps when you show me you are all in the computer!

Thank you so much for supporting HOST! Truly! This is my only source of income and being able to pamper amazing people like HOST and yourselves makes this the best job ever! I appreciate you and your time! Drawing will happen in 30 minutes! (Someone set a timer if need be!)